MyWorkDrive: Secure File Access Without VPN

Eliminate Infrastructure Bloat • Reduce Costs by 60-75% • Deploy in Weeks

myworkdrive

The Problem: Enterprise File Access is Expensive and Insecure

Most organizations spend $320 per user annually managing file access through fragmented approaches: costly VPN infrastructure, Microsoft licensing bloat, risky migrations, and productivity losses from slow connections. This creates three critical pain points:

Security Gaps
VPNs grant broad network access when users only need files, violating Zero Trust principles and expanding attack surfaces.

User Friction
Connection issues, password resets, and slow performance create constant help desk burden. Files take too long to open, users struggle with access, and productivity suffers.

Wasted Spend
Organizations pay for E5 licenses when F3 would suffice, maintain expensive VPN infrastructure, and lose productivity to access issues.

The Solution: Modern Access to Files Where They Live

MyWorkDrive provides secure HTTPS access to your existing files: Windows file shares, Azure Files, Azure Blob, SharePoint, OneDrive, without VPN or migration. Your files stay under your control. Your permissions stay intact. Your security improves.
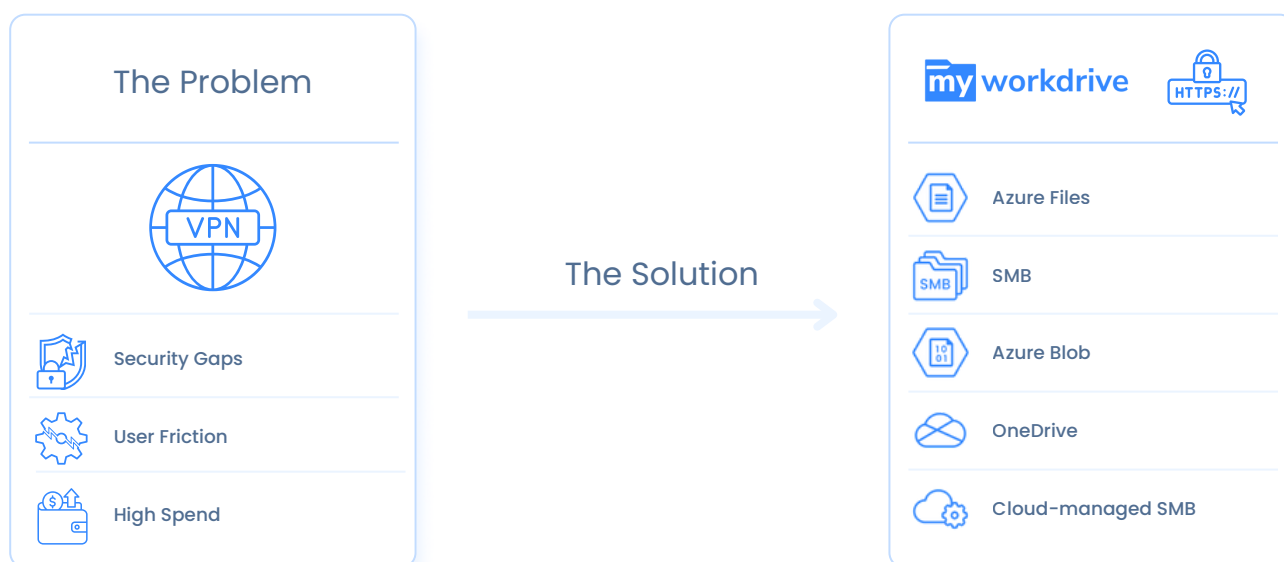
Three Ways MyWorkDrive Delivers Value

① More Secure & Faster

- ✓ **Zero Trust by design** - Application-level access, not network-level, eliminates lateral movement risks

- ✓ **TLS 1.3 encryption** - No exposure of vulnerable SMB/NetBIOS ports to external networks

- ✓ **Open files instantly** - No VPN connection delays or performance bottlenecks

- ✓ **Centralized audit trail** - Compliant across all storage (on-prem and cloud)

② Zero Training Required

- ✓ **Familiar access methods** - Browser, mobile apps, mapped drives with File Explorer/Finder integration

- ✓ **No vendor lock-in** - Works with existing infrastructure, no forced migration

- ✓ **Unified experience** - Access on-prem file shares, Azure Files, Azure Blob, SharePoint, and OneDrive in one place

- ✓ **Office Online editing** - edit any file, anywhere, even on-premises files

③ Immediate Cost Savings

- ✓ **Eliminate VPN costs** - Average VPN cost is $120/user/year for licenses, infrastructure, and support

- ✓ **Optimize Microsoft licensing** - Enable E5→F3 transitions with Office Online, saving $588/user/year

- ✓ **Reduce support tickets by 60-75%** - Fewer password resets, connection issues, and access problems

- ✓ **Avoid migration costs** - No $30-50/user migration expenses or re-permissioning disasters

ROI Summary: What CFOs Need to Know

Organization Size	Annual Savings (Conservative)	Annual Savings (Full Value)	Payback Period
1,000 Users	$24,000	$108,000	2–4 months
5,000 Users	$380,000	$723,000	2–3 months
20,000 Users	$2,928,000	$4,608,000	1–2 months

Real Customer Results

✓ Healthcare system (45,000 users): **58% VPN reduction, $2.1M annual savings**

✓ Hospital network (20,000 users): **$8.6M saved through license optimization**

✓ Private university (5,000 users): **100% student VPN elimination, $190K savings**

What Makes This Different

✓ **Deploy in 2 weeks**, not 6-12 months

✓ **Files never leave your infrastructure:** no vendor cloud required

✓ **Preserves existing permissions:** no re-permissioning needed

✓ **Works with your identity provider:** AD, Entra ID, SAML SSO, MFA

✓ **Start with free 14-day trial:** prove value before committing

Common Use Cases

Remote Workforce
Secure access from anywhere without VPN complexity or security risks

Hybrid Storage:
Single interface for on-prem shares, Azure Files, Azure Blob, SharePoint, and OneDrive

License Optimization:
Transition appropriate users from E5 ($684/year) to F3 ($96/year) while maintaining productivity

Compliance: Unified audit trail across hybrid storage for HIPAA, GDPR, SOC 2, and internal governance

Migration Avoidance: Modernize access without risky SharePoint migrations or infrastructure replacement

The Bottom Line

MyWorkDrive pays for itself in 1-4 months through VPN elimination, license optimization, and support reduction while improving security, user experience, and compliance. Unlike alternatives requiring costly migrations or vendor lock-in, MyWorkDrive works with your existing infrastructure from day one.

Next Step: Try for free with a 14-day trial • Prove ROI in pilot before full rollout

Contact: support@myworkdrive.com | Learn More: myworkdrive.com/trial

MyWorkDrive: Your Files, Anywhere